



SRES® Outstanding Service Award

An SRES® Outstanding Service Award recipient must have shown extraordinary performance and presence in their respective community; demonstrated that they are a source of knowledge and expertise in working with the senior market; and must have shown exceptional principles and furtherance of the principles of good practice among REALTORS® and the 50+ market.

Richard Spiering, SRES®

Richard Spiering is a distinguished real estate professional born and raised in San Diego where he lives with his wife and their three kids who are his ultimate aim and inspiration. Richard brings a wealth of knowledge, integrity, and a deep commitment to prioritizing his clients' needs above profit and has a proven track record of success across various client demographics and disciplines. Leading with education in his approach he is well suited for empowering people to build wealth through real estate and walk his client's through the buying, selling, and investing process with communication and expertise.

Richard's entrepreneurial journey began at the age of 19 when he founded and operated an ambulance company focused on providing transportation solutions for seniors. His early endeavor has given him a passion for advocating for older adults in real estate and reflects his innovative approach to addressing the unique needs of the aging population. Committed to fostering meaningful connections between community members and older adults, Richard has organized and hosted numerous volunteer events and activities, particularly aimed at engaging with residents in assisted living communities across the county and serves on the Advisory Council to Aging and Independent Services in San Diego. This hands-on involvement underscores his genuine dedication to improving the lives of his clients beyond the scope of real estate.

Richard carries this entrepreneurial spirit and strong passion for helping others into his real estate career as the co-founder of The Flourish Team. A real estate team focused on the unique and important needs of aging adults in planning and transitional stages. Driven by the core belief that, whenever possible, this stage of life is meant to be categorized amongst the best years of life, Richard comes alongside mature adults to genuinely advocate for what flourishing looks like for them specifically and walk them through all the complexities of what that process entails whether that is aging in place, moving closer to family, rightsizing, transitioning into additional care, or coming alongside family in the liquidation of an estate.

Richard Spiering's multifaceted expertise, unwavering commitment to client satisfaction, and compassion uniquely position him as a real estate professional who is adept at serving diverse client needs while upholding the highest standards of care and advocacy.