



## **SRES® Outstanding Service Award**

An SRES® Outstanding Service Award recipient must have shown extraordinary performance and presence in their respective community; demonstrated that they are a source of knowledge and expertise in working with the senior market; and must have shown exceptional principles and furtherance of the principles of good practice among REALTORS® and the 50+ market.

## Richard Spiering, SRES®

Richard was born and raised in San Diego and lives in Bay Ho with his wife and their 3 kids. Richard has always had a deep involvement in the community through local business and charity events. He got his start in business at a young age when he started his first company focused on medical transportation solutions for older adults. He carries this entrepreneurial spirit and strong passion for helping others into his real estate career with education for his clients at the forefront. With over 15 years of experience serving as an advocate, Richard has always elevated people over profit and will come alongside you to walk you through the entire real estate process with the level of integrity and expertise you deserve. He has a uniquely diverse experience in real estate with the local knowledge and resources to maximize your wealth-building through real estate all while keeping it fun and exciting!

Richard is also co-founder of Flourish, a real estate venture focused on the unique and important needs of aging adults in planning and transitional stages. Driven by the core belief that this stage of life is meant to be amongst the best years of life, Flourish comes alongside mature adults to genuinely advocate for what flourishing looks like for them specifically and walk them through all the complexities of what that process entails whether that is aging in place, moving closer to family, downsizing, or transitioning into additional care.