



## **Outstanding Service Award**

An SRES® Outstanding Service Award recipient must have shown extraordinary performance and presence in their respective community; demonstrated that they are a source of knowledge and expertise in working with the senior market; and must have shown exceptional principles and furtherance of the principles of good practice among REALTORS® and the 50+ market.

### **SRES® Designee Peter Crouch, SRES®**

“All things real estate” have been in my blood since the early days of moving from house to house with a military family. Each time my parents were transferred, they would search neighborhoods, find the best value for our family, and settle in. When it was time to move again, they had improved the house in just the right ways to sell for the best price. These were “successful” moves. All this was not lost on us kids.

Later, as my parents aged, the easy things started to become difficult, and the “to-do” list was passed on to me. Pretty soon it was friends’ to-do lists. The difficulties of aging in a single family home were also not lost on me, and let me to volunteer for the local Senior Villages. My duties include light handyman assistance, sending my best contractors as needed, and making sure vendors/contractors are not taking advantage of “my” seniors. I serve on several committees, including the Advisory Board of one village.

#### **Education:**

- Honors Graduate from Princeton University
- Graduate Studies in Real Estate and Urban Development, American University

#### **Experience:**

- Broker’s License since 1993 – More experience and training than average
- SRES – Senior’s Real Estate Specialist
- Extensive construction background – helps clients at all stages

- Extensive contract and negotiating background – was one of the first Buyer Brokers in Metro DC
- Past instructor on Finance for Fannie Mae’s Community Homebuyers Program
- Over \$50 million in sales since 2013 – Earning Washingtonian Magazine’s Best of 2018

Community:

- Volunteer, Sponsor, and Advisory Committee member for At Home in Alexandria Senior Village
- Volunteer & Sponsor for Mount Vernon At Home Senior Village
- Basketball, track, and softball coach for community and elementary school

Successful transitions for older neighbors – and their families. At a time when stress is high, we strive to make the real estate part as smooth and un-complicated as possible. There is a certain flow, and, with the right expertise, it can be a very positive experience.